

# GETTING STARTED IN YOUR SIMON MALL

## Vendor Listing

The vendors on this list offer a variety of products and services. The products highlighted below are just a sampling of what is available.

### Kiosks & Kiosk Supplies

*(Includes: Fixtures • Cart Stools • Padlocks • Signage • Tarps • Security Enclosures)*

\***Kiosko** is the source for the highest quality kiosks, retail store fixtures and sales displays. Focused on making the process simple and easy, **Kiosko** offers complete turnkey service, including: design, engineering, manufacturing, installation, graphics and maintenance. Whether you are looking for a mall kiosk, an airport kiosk, in-line store POP design, we can help.

From one kiosk to a national rollout program . . . **IT'S KIOSKO EASY**



\***OfficeMax** offers a variety supplies and furniture to help get your business up and running! Purchasing office supplies from **OfficeMax**, can save you up to 45% off retail prices. **OfficeMax** offers over 35,000 skus with 12,000 products discounted through SimonBiz.net.

When you register on-line or call 888-SBN-5930 remember to ask for your "**BUSINESS RETAIL CARD.**" Good at Office Max stores nationwide. Once you receive your card, simply present it when you check out and you'll receive the same discount as you would on-line (up to 45% off). Now that's savings!



Be sure to check-out the **OfficeMax** cart stool and padlock selection!

**Barstools Unique Furnishings** offers hundreds of styles of barstools from top barstool manufacturers including a wide variety of metal, wood and aluminum barstools. Best of all, you CUSTOMIZE your barstools by choosing the fabric and metal finish. Once you place your order, your barstools will be delivered to you within 15 working days with FREE shipping on orders of 15 or more.

**Creations at Dallas** creates point-of-purchase displays for consumer products. They design and manufacture store fixtures and visual merchandising products and specialize in the design of kiosks and pushcarts for the specialty retail environment.

**HMC Display** specializes in display, promotional and crowd control equipment. They offer a large selection of signholders and signholder accessories, rope stanchions, retractable tape stanchions, mobile and portable stages, folding chairs and tables, skirting and backdrops, raffle and drawing equipment, acrylic literature racks and holders, lecterns, markerboards, chalkboards, bulletin boards, trade show flooring, and much more!

**Signature Sign Design & Displays** offers custom signage and retail displays designed to work with any Retail Merchandising Cart! Signature Sign Design & Displays also builds standard and custom displays including acrylic tables and risers, slatwall boxes with glass doors and interior storage, monitor enclosures and slatwall kits. Send us your sketch and we'll be happy to give you a quote on constructing a display that ships directly to your mall.

**Signs Now** offers all your signage needs from cut vinyl to digital graphics. They can do it all! Banners, window graphics, dimensional letters, construction signage, vehicle graphics and exhibit displays.

**The Michael Group** offers innovative new products! They are a one-stop business center for the best in promotional products, skirting, sign stands, tables, chairs, stanchions, staging, site furnishings and more!

**TL Horton** designs and produces unique products for the shopping center industry including merchandising units and kiosks, custom fixtures and so much more. TL Horton can offer you "turnkey" services in development, graphic production, custom warehousing, shipping and on-site installation.

The vendors included in the list that begins above are independent contractors participating in the Simon Business Network Preferred Vendor Program. As such, they are generally familiar with Simon's requirements and the needs of its tenants. However, tenants are not required to use such vendors and are free to use any vendor so long as applicable Landlord requirements are satisfied. Although the listed vendors have performed satisfactorily in the past, their inclusion in the above list is not to be construed as any form of assurance or guarantee of satisfactory performance in any particular case.

## Insurance

**Shahinian Insurance Services** specializes in insurance for the Simon Property Group Temporary Tenant Program. They offer the following:

- Monthly or annual coverage for in-line or specialty leasing tenants.
- \$1,000,000 or \$2,000,000 per occurrence limit.
- \$2,000,000 aggregate limit.
- Competitive prices.
- All named additional insureds included in premium.
- Product coverage available for food and beverage vendors.
- Coverage that protects vendor, mall location, leasing company and any other entitled parties.

## Office Supplies

\***OfficeMax** can save you up to 45% off retail purchase price on OfficeMax brand supplies. OfficeMax offers over 35,000 skus with 12,000 products discounted through SimonBiz.net. No need to search the aisles and stand in line to checkout! You also receive FREE delivery! (Some restrictions apply.)

When you register on-line or call 888-SBN-5930 remember to ask for your **"BUSINESS RETAIL CARD."** Good at Office Max stores nationwide. Once you receive your card, simply present it when you check out and you'll receive the same discount as you would on-line (up to 45% off). Now that's savings!

**OfficeMax®**

## Background Screening

\***ScreenNow™, by ChoicePoint**, is an online background screening service committed to creating a safer and more secure workplace.

**Can you afford to make the wrong hiring decision? Did you know that:**

- 35% of all small business failures are attributed to employee-related crime
- 73% of job applications contain falsified information
- Employees steal 10 times more than shoplifters

ScreenNow by ChoicePoint has completed more than 8 million background checks. Out those 8 million, 6% had a criminal history record . . . that's 480,000 cases. Background reports are also available for validating resume information. Other available ScreenNow services include niche and national job posting services and behavioral or skill assessment tests. Retailers in Simon malls receive FREE membership (\$100 value) and a 20% discount on all orders.



## On-Demand Junk Removal

**1-800-GOT-JUNK?** can assist you with a clean sweep! If you are moving, doing a store clean up, renovation or just need to get ride of old store displays, fixtures, furniture, promotional materials and any other non-hazardous materials that two men can lift, 1-800-GOT-JUNK? can help. **And, for retailers in Simon malls, 5% savings on the regular removal rate.**



## Mystery Shop

**\*Customer Service Experts** offers "Mystery Shop" services at minimal cost. Simon Malls use the "Mystery Shop" solution nationwide to assess service and improve performance. Personal visits to your store will be reported on-line so you can conveniently access your results and begin service improvement almost instantly!

Conducting Mystery Shops is the first step in improving service within any organization. Detailed feedback and customer viewpoints provide a valuable baseline of customer service levels, enable businesses to target problem areas and highlight areas that can be praised and reinforced.

Retailers in Simon malls receive one **FREE** shop when you purchase a block of 10 shops! A one-time program set up fee of \$50.00 will be charged to coordinate access to reporting and shops results.

## Infrared Scanning

**\*Predictive Service Corporation** (PSCorp) is a single source provider for managed infrared services.

What is infrared? Problems often loom within your facilities that can disrupt your operations and/or harm your employees. Too many times these issues are discovered when they fail and have already caused costly damage, possible injury and downtime in your operations. Infrared technology helps to identify problems to a component before it fails so repairs can be made; saving substantial money and time while minimizing risk.

PSCorp helps its clients keep over two thousand facilities operating more safely and efficiently by using infrared to inspect electrical, mechanical and roofing systems on an annual basis.



## Express & Overnight Mail

Overnight shipping couldn't be easier than through the **\*DHL**. SimonBiz.net customers get a 10% discount on DHL's prepaid "Ship Ready" program. That's \$12.55 for an overnight letter envelope ANYWHERE in the 48 contiguous United States!

Sign up now to buy overnight shipping envelopes in any of three convenient sizes. Buying in advance gives you great convenience and great pricing. (You must buy in quantities of 10.)

When you're ready to ship, fill the envelope to capacity, address it and deposit it in one of 15,000 drop-off spots. You can fill the shipping envelope to capacity at no extra charge.



## Shipping & Transportation

**freightPro** offers complete shipping and logistics services and can bring you savings on your large shipping needs! On average, You can save 17% off normal shipping prices for shipments weighing 150 pounds or more! FreightPro offers: on-line shipment rate quoting, shipment booking, shipment tracking, reporting, credit card billing, bill of lading creation, label creation, freight bill audit and payment.



## Lighting

**Osram Sylvania** offers the right products for any job! SYLVANIA offers more lamp varieties to meet any project need plus electronic and magnetic ballasts and LED power supplies for professional lighting applications.

## Cleaning Supplies

**Afflink** delivers a comprehensive janitorial solution that includes a complete array of products, equipment and supplies.

\***OfficeMax** can save you up to 45% off retail purchase price on OfficeMax brand supplies – 35,000 skus with 12,000 products discounted through SimonBiz.net. OfficeMax also offers a wide variety of cleaning supplies to keep your business tidy!

When you register on-line or call 888-SBN-5930 remember to ask for your “**BUSINESS RETAIL CARD.**” Good at Office Max stores nationwide. Once you receive your card, simply present it when you check out and you'll receive the same discount as you would on-line (up to 45% off). Now that's savings!

**OfficeMax**<sup>®</sup>

## Credit Card Processing & Equipment

\***Alliance Financial Services** (AFS) offer a credit card processing and equipment solution at affordable rates. AFS will work with you to determine your processing and equipment needs to ensure your business is taken care of.



## Cash Registers

\***OfficeMax** can save you up to 45% off retail purchase price on OfficeMax brand supplies – 35,000 skus with 12,000 products discounted through SimonBiz.net. OfficeMax also offers office equipment including cash registers, calculators, fax machines, and so much more!

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## Employee Apparel

\***Metro Printed Products**, offers a variety of specialty items including employee apparel that can be customized with your stores name and logo. Metro can also be your source for logoed merchandise and giveaways.



## Employee Apparel continued . . .

**The Michael Group** offers innovative new products! They are a one-stop business center for the best in promotional products, skirting, sign stands, tables, chairs, stanchions, staging, site furnishings and more!

**Uniformity** features top-of-the-line products made by the industry's most trusted manufacturers. Whether you are supplying a large force, or just a few professionals, Uniformity can handle the job. Remember, if you do not see what you are looking for, just give us a call.

**The Uniform House** offers a variety of specialty uniforms! Their sales specialists are ready to help you develop a custom program for your business. In house embroidery, emblems, accessories and alterations are available as part of their everyday service.

## Printing and Packaging

**\*Metro Printed Products**, offers affordable customized packaging saving you up to 20% off retail prices on products ranging from bags and boxes to letterhead, envelopes, business cards, business forms and 4-color printing.

- Small quantities available
- Free typesetting on all stock item
- Free warehousing



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## Facility Services

Need help with some of those messy jobs? **Total Facility Support** is available through our on-site facility service provider.

Because businesses located in the mall have many of the same operational needs as shopping centers Simon is able to take advantage of these similarities and create volume-priced programs. What does that mean for your business? You get qualified facility service technicians at very competitive prices.

Ordering facility service is easy. Just call 1-888-SBN-5930 and a service representative can dispatch a service provider to your location.

- |                             |                                     |                        |
|-----------------------------|-------------------------------------|------------------------|
| • Fixture and store repair  | • Storefront cleaning               | • Décor installation   |
| • Painting                  | • Drywall repair                    | • Doors and locks      |
| • Carpentry                 | • Lighting maintenance              | • Fixture cleaning     |
| • Minor electrical repair** | • Gate repair                       | • Flood cleanup        |
| • Janitorial services       | • Minor plumbing repair**           | • Fixture installation |
| • Floor maintenance         | • Ceiling tile work and replacement |                        |

## Security Services

Total Security Connection gives you access to professional security service companies that understand the importance of safety. Plus, Total Security Connection offers more than just standard guard service. You can take advantage of a multitude of programs – Retail Loss Prevention and Strategies, Alarm monitoring, Personnel Training, Celebrity Coordination and Protection, Profit-Awareness, Computer Crime Protection and so much more!

Total Security Connection providers offer a full range of services

- On-site Security Service
- Personnel Training
- Surveillance Operations
- Profit-Awareness Programs
- Retail Loss-Prevention Programs
- Store Detective Training
- Risk Analysis
- Celebrity Coordination and Protection
- Credit and Finance Investigations
- Discrimination/Harassment Claims
- Employee Credentials
- Evidence Photography
- Computer Crime Protection
- Asset Investigation
- Forensic Investigations

And so much more.

This information set forth herein about the Short-term Leasing program is intended for general informational purposes only, and is not a full and complete discussion of all of the terms and conditions applicable to a short-term lease with Simon. You are urged to carefully review the short-term lease in order to determine your legal rights and obligations before entering into a short-term lease. Simon hereby disclaims all responsibility or liability that may be asserted or claimed to arise from your reliance upon the summary information contained herein.